

INTERNATIONAL SECTION

INTERNATIONAL SECTION COUNCIL

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INSTRUCTIONS

Please vote for up to three candidates.

Ballots with four (or more) votes are invalid and will not be counted.

The top three candidates will receive three-year terms.

Only names of persons who have indicated they would serve, if elected, are listed on the ballot.

INFORMATION ABOUT NOMINEES:

For each section, the candidate who submitted his information first appears first on the ballot. All others follow in alphabetical order. Biographical information and answers to the question are as provided by the candidates. Biographies are limited to identification of employment, major fields of professional activity, service in the Society of Actuaries, and other relevant experience.

CANDIDATE QUESTION:

Why are you interested in leading the International Section as a council member?

Alan Cooke, FSA, FCIA, MAAA, Principal, Mercer, Vancouver, BC, Canada

Professional Background: Consulting actuary specializing in providing advice to major international institutions on international pension issues.

Society of Actuaries Activities: Past presenter at actuarial meetings. Exam grader. Task Force member on the Future of Social Security.

Relevant Experience: Over 30 years of international experience including advising on pension issues in more than 50 countries and working in several countries.

Why are you interested in leading your section? I have had the good fortune in my career to work on pension issues in over 50 countries in Europe, the Americas, Africa, and Asia. As a result I have had first-hand experience in dealing with a wide variety of cultural and technical issues that could be helpful in the work of the International Section.

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J. Peter Duran, FSA, MAAA, PhD, Senior Manager, Deloitte Actuarial and Insurance Solutions (Hong Kong) Limited, Admiralty, HK

Professional Background: Consultant specializing in life insurance financial reporting, risk management and related matters. 33 years experience in the insurance industry, 13 with an insurance company, 20 with professional services firms.

Society of Actuaries Activities: Former chairperson, Committee on Valuation and Related Matters; Former member, Financial Reporting Section Council; Former member, AAA Committee on Life Insurance Financial Reporting; speaker at numerous Society meetings.

Relevant Experience: Nine years experience living and working in Asia, both Tokyo and Hong Kong, Advised numerous clients, both domestic and foreign, on financial matters affecting their U.S. insurance businesses.

Why are you interested in leading your section? For the past nine years I have been working in Asia and have come to realize that Society members outside the U.S. have special needs requiring special

consideration. These relate primarily to continuing professional education. I would like to be an advocate for such members. Also, I feel there is a need for Society members outside the U.S. to network in their local areas among each other as well as to communicate in an organized way with the U.S.-based membership. I would also like to support the Society's recruitment efforts in Asia by organizing information briefings for young people who may be considering an actuarial career.

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Carlos Sánchez-Fuentes, FSA, MAAA, FCA, Vice President, ReAct Consulting International, W. Yarmouth, MA

Professional Background: Actuarial and strategic consulting worldwide. Focus on healthcare but engaged in other areas too. Prior to React, held actuarial positions in the U.S. and the UK, mostly in international operations.

Academic Background: BS, Physics (Universidad de México); MS, Mathematics (UCLA); MBA (Yale); FSA

Recent Publications: *On Leadership and Machiavelli's "The Prince"* (forthcoming), *The Strategic Role of Ownership for Insurance Companies* (Revista Actuari@), *On Business Strategy (The Actuary)*.

Recent Presentations: *Executive Book Review*, SOA 2008 Health Spring Meeting

Other Experience: Adjunct Professor, Graduate School of Business, University of Hartford; President Elect, Toastmasters' Club, Bloomfield, CT

Why are you interested in leading your section? I believe that SOA examinations should include some material on international actuarial practice. I would like to work with members of the International Section to make suggestions to the Examinations Committee. To gain visibility, I would like to encourage members to publish international articles, perhaps through collaborative efforts among actuaries that practice in different countries. Like any other ASA and FSA, I would like to increase the awareness of the skills that ASAs and FSAs possess with international actuarial bodies. This initiative could result in expanded opportunities for SOA members. For example, countries where the actuarial profession does not exist, yet companies/government bodies perform actuarial functions, could be approached to see whether SOA members could be recognized as qualified or partly qualified actuaries.

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Jonathan Shreve, FSA, MAAA, Principal & Consulting Actuary, Milliman, Denver, CO

Professional Background: Health actuary at Milliman with 25 years experience, including leading and founding practices in Denver, Brazil, Mexico, and Germany. Sponsor of all of Milliman's international health practices.

Society of Actuaries Activities: Presentations at SOA meetings, member of AAA Health Practice International Task Force.

Relevant Experience: Conducted and published a survey of international health actuarial practices and issues for the International Actuarial Association Health Section, and presented at multiple IAHS meetings. Held significant leadership positions within Milliman.

Why are you interested in leading your section? The health discipline has been slower to internationalize, primarily because of health's local roots (everywhere). Yet many of the actuarial practices and issues faced are similar around the world. Through various efforts, I am interested in bringing these together to establish more of an international profession.

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Douglas J. Carey, FSA, MAAA, EA, Director and Consulting Actuary, Deloitte Consulting LLP, Stamford, CT

Professional Background: Consulting actuary and consultant, with more than 30 years experience, to several large global organizations on global HR strategy issues with emphasis on retirement plans and global actuarial consulting and consolidation.

Society of Actuaries Activities: Examination committee: 1979-1982.

Relevant Experience: Frequent speaker on global compensation and benefits issues in many forums. Author of several articles on global employee-benefit issues.

Why are you interested in leading your section? For many years, I have worked with large global organizations on all aspects of their global HR planning including emphasis on global retirement design strategy. In those years, I benefited greatly from the experience of others. However, until now, I have not been in a position to contribute much back to the profession. Now that I am in such a position, I would like to contribute to others and educate other actuaries with an interest in benefit plans outside the U.S. to learn more about non-U.S. benefits and apply that learning in business.

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Joanna Kam-leng Chu, FSA, MAAA, Actuary, AIG - American International Underwriters, New York, NY
Professional Background: Product Development Actuary specializing in Individual Life and A&H products for diverse distribution channels in various markets outside the U.S.

Society of Actuaries Activities: Lead the Younger Actuarial Network (YAN) which is a subsection of the Actuary of the Future (AOF) Section; Current council member for the AOF; Regular contributor to the newsletter of the AOF; Session coordinator for the AOF Section at 2007 SOA meetings; Moderator for the AOF Section at 2008 Spring Meeting.

Relevant Experience: Active member of the Actuarial Society of New York (ASNY) – coordinated a session, "International Product Landscape," in 2007 and helped coordinate a session, "Vietnamese Mortality Workshop," in 2008; Volunteer for Chinese Actuary Club (CAC) - help coordinate networking events.

Why are you interested in leading your section? I've been working in international markets, especially in Asia markets, for almost four years, and believe that this area is filled with opportunities and challenges. By actively getting involved with the section and leveraging my relationship with the AOF/YAN, I would like to help local SOA members and/or potential SOA members address their needs and provide solutions, such as mentor programs and exam assistance.